

KNOW YOUR NETWORKS WORKSHEET

PERSONAL Write down your ideas of who to contact and how (reach out by phone, e-mail, Facebook Boundless Fundraising, letter-writing, fundraising events)

Family	<input type="checkbox"/> Go beyond your immediate family <ul style="list-style-type: none"> • <i>Who did you see at the last holiday party or reunion?</i> <input type="checkbox"/> Your children's activities <ul style="list-style-type: none"> • <i>Reach out to other parents you know through childcare, teams, classes and extracurricular activities</i> <input type="checkbox"/> Your partner's networks	
Friends	<input type="checkbox"/> Include friends from other periods of your life <ul style="list-style-type: none"> • <i>Grade school, high school, college, graduate programs</i> <input type="checkbox"/> Informal groups or clubs <ul style="list-style-type: none"> • <i>Book or knitting clubs, poker night</i> 	
Distant contacts	<input type="checkbox"/> Review wedding or shower guest lists (put that guest book to use!) <input type="checkbox"/> Your holiday card list <input type="checkbox"/> Sorority/fraternity sisters/brothers	
Community	<input type="checkbox"/> How are you involved in your community? <ul style="list-style-type: none"> • <i>Volunteer activities/organizations: coaching, community watch, Kiwanis, Lions Club</i> • <i>Civic organizations: Township boards, PTA, neighborhood groups</i> 	
Daily activities	<input type="checkbox"/> What does your average day or weekend look like? <input type="checkbox"/> What businesses do you frequent? <ul style="list-style-type: none"> • <i>Market, dry cleaners, pharmacy, gym, salon, doctors and specialists</i> 	

PROFESSIONAL

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Co-workers	<input type="checkbox"/> Ask outside your department or direct contacts <input type="checkbox"/> Former co-workers from previous jobs or positions	
Clients, partners, vendors	<input type="checkbox"/> Who do you regularly interact with? <input type="checkbox"/> Where does your business regularly spend money? <ul style="list-style-type: none">• <i>Reciprocated support</i>	
Professional groups	<input type="checkbox"/> Think of different organizations whose meetings you attend regularly <input type="checkbox"/> Do you pay membership dues anywhere? <ul style="list-style-type: none">• <i>Industry groups, professional development, social networking organizations</i>	

PERSONAL RESOURCES:

- *Facebook (get in touch and use Boundless Fundraising, the application provided by the Society)*
- *Invitation and showers lists*
- *Card or mailing lists*
- *Team rosters*
- *Membership lists*

PROFESSIONAL RESOURCES:

- *LinkedIn*
- *Outlook contacts*
- *Office directory*
- *Intranet*
- *Chamber of Commerce directory*

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